



COMMERCIAL AIRCON INTRODUCTION

Midea Group



- 1 . Overview
- 2 . Milestones
- 3 . Financial review
- 4 . Production bases
- 5 . Business Divisions
- 6 . Marketing leadership

Manufactures 1/4
Split air conditioners
in the world

126K
employees

70th
China Enterprise 500



present in
+150
countries

5th
Brand most valuable in China

474th
Brand Finance
Global 500

R&D Investment
3% of revenue

2013 Revenue
\$19.8Bn

25th
TOP50 Asian Public
Companies 2011 (Forbes Asia)

ISO 9001 &
ISO 14001 certified

Present in
16
Industries

No.1

Global sales volume in
Electric Motors & Rotary
Compressors

No.1

In Rice Cookers
25M units of 50M World
Market

No.1

In Microwaves 30M units of
70M World Market

No.1

In Electric Fan sales volume
in the world With 40M
production capacity



Milestones more than 40 Years' Growth

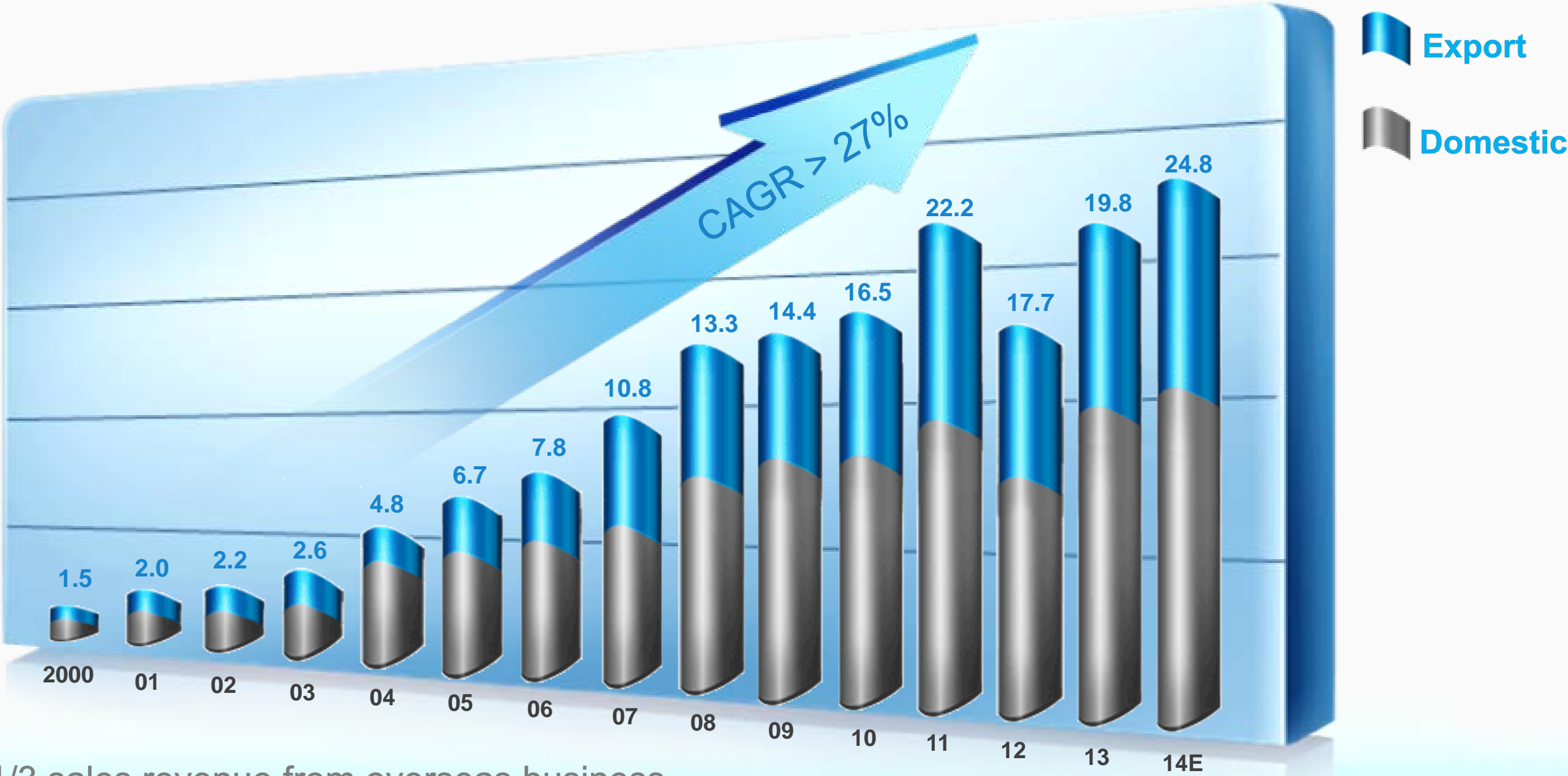


Financial Review

Midea Group Revenue Growth



Billions, USD

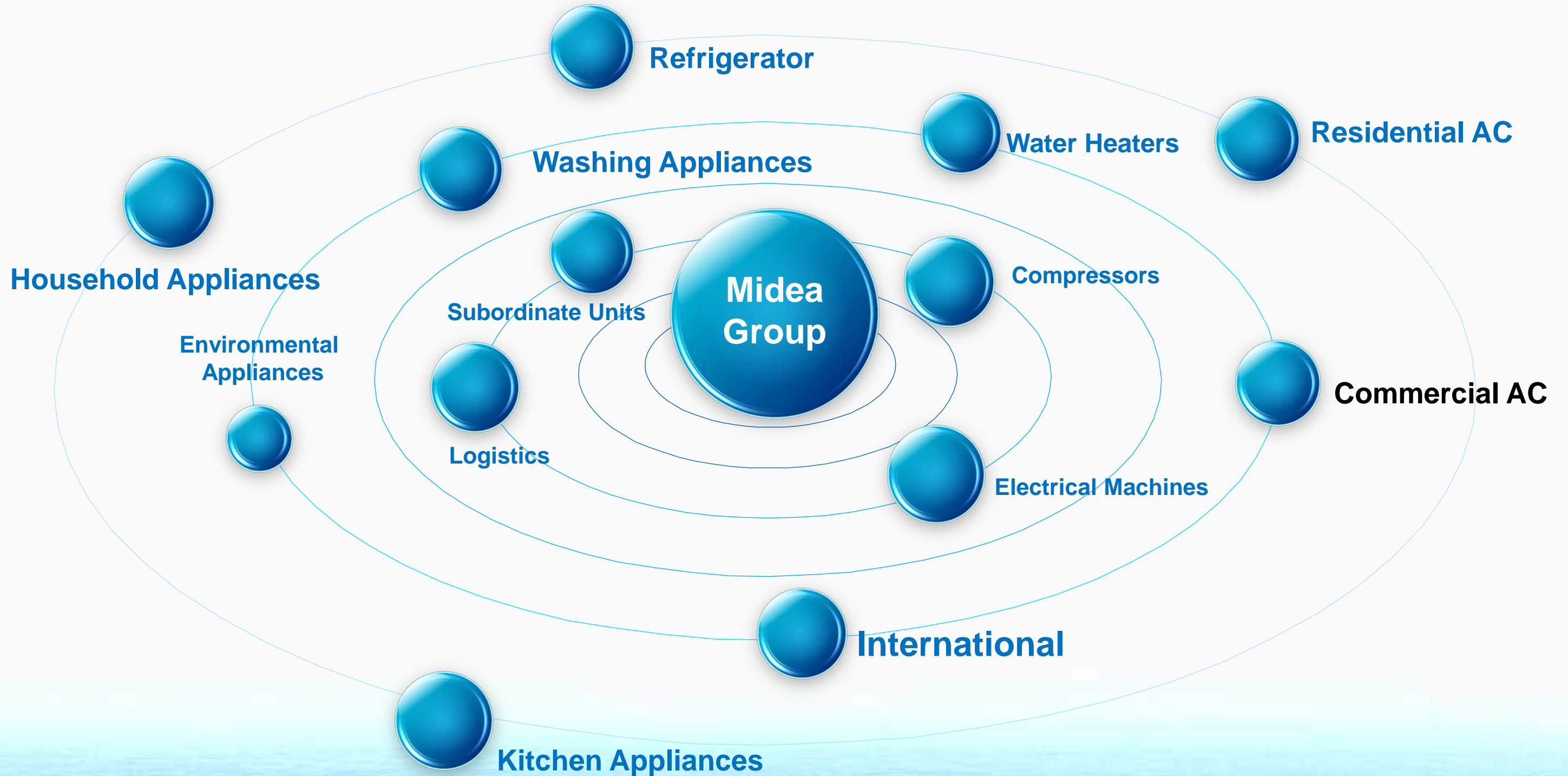


1/3 sales revenue from overseas business

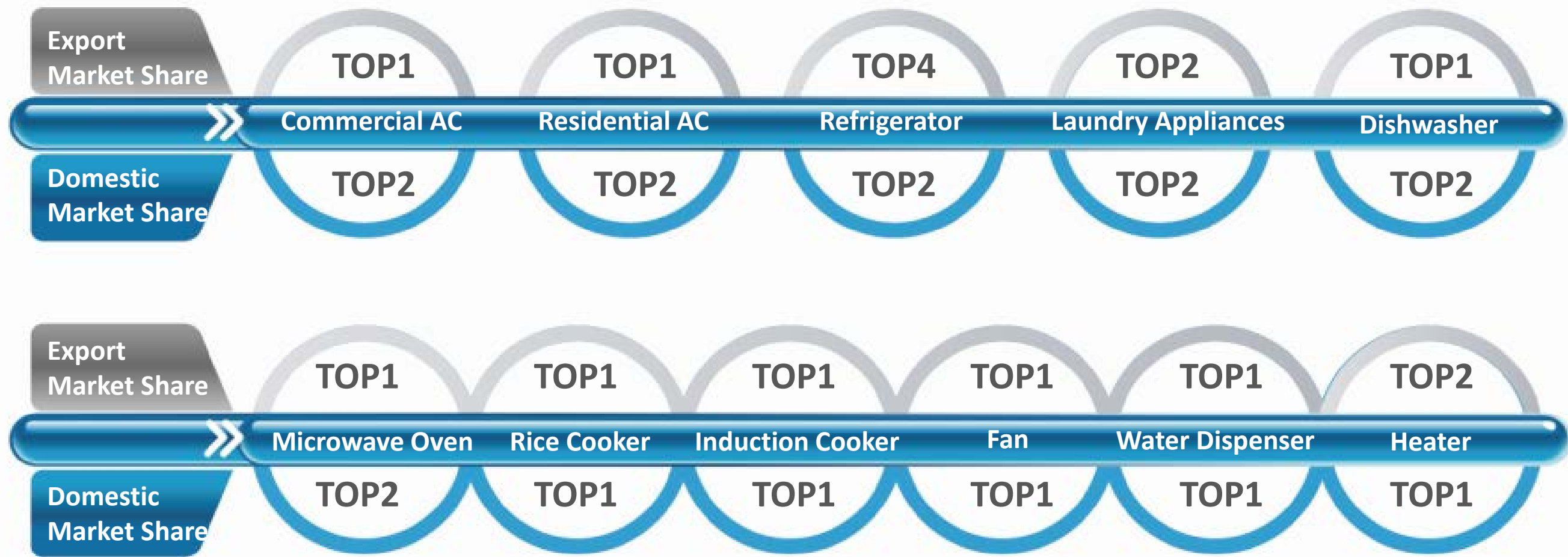
Overseas



Business Divisions



Business Divisions



* Export data source: China customs export data.

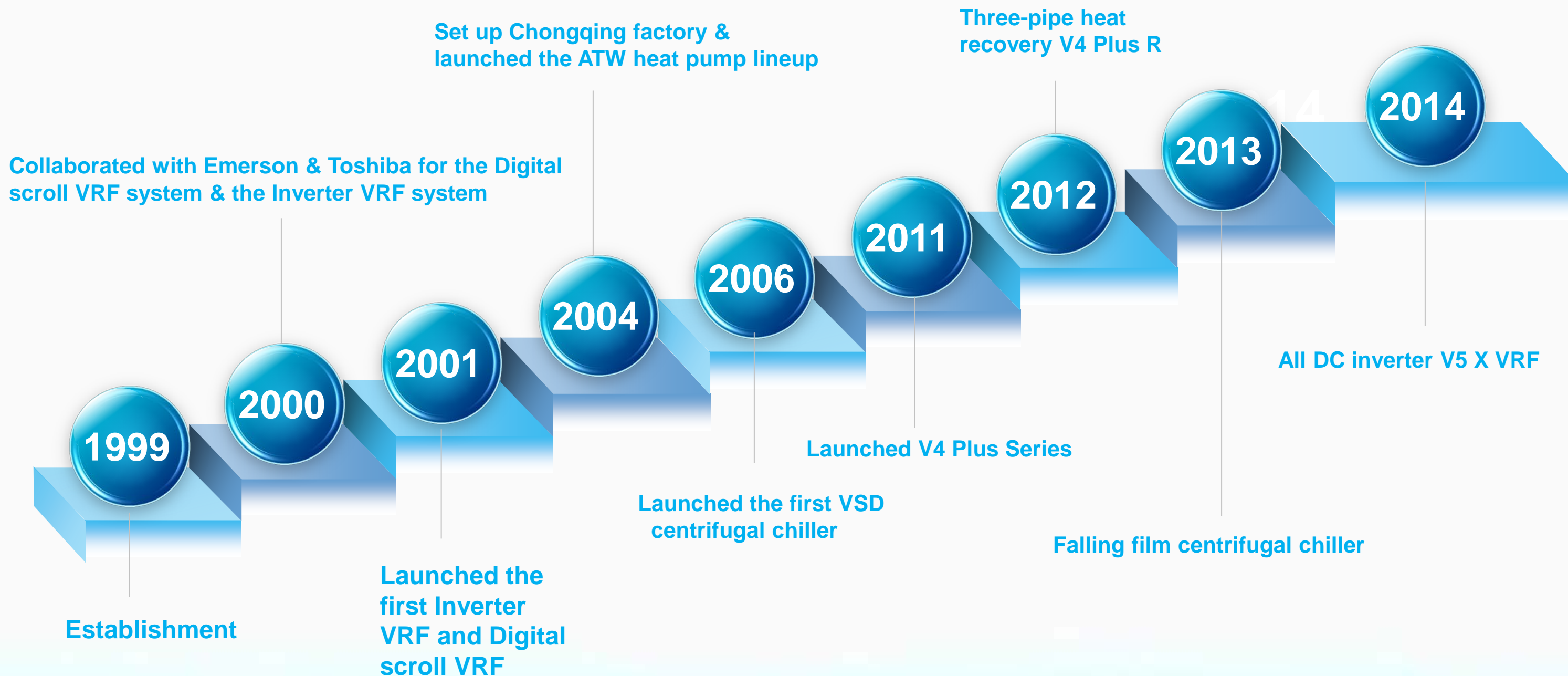
* Data period: by the end of 2012.



Midea CAC >>

- 1 . Milestones
- 2 . Financial review
- 3 . Company structure
- 4 . Production bases
- 5 . Products
- 6 . R&D Labs
- 7 . Quality Certifications
- 8 . Marketing Activities

Milestones 14 Years' Growth

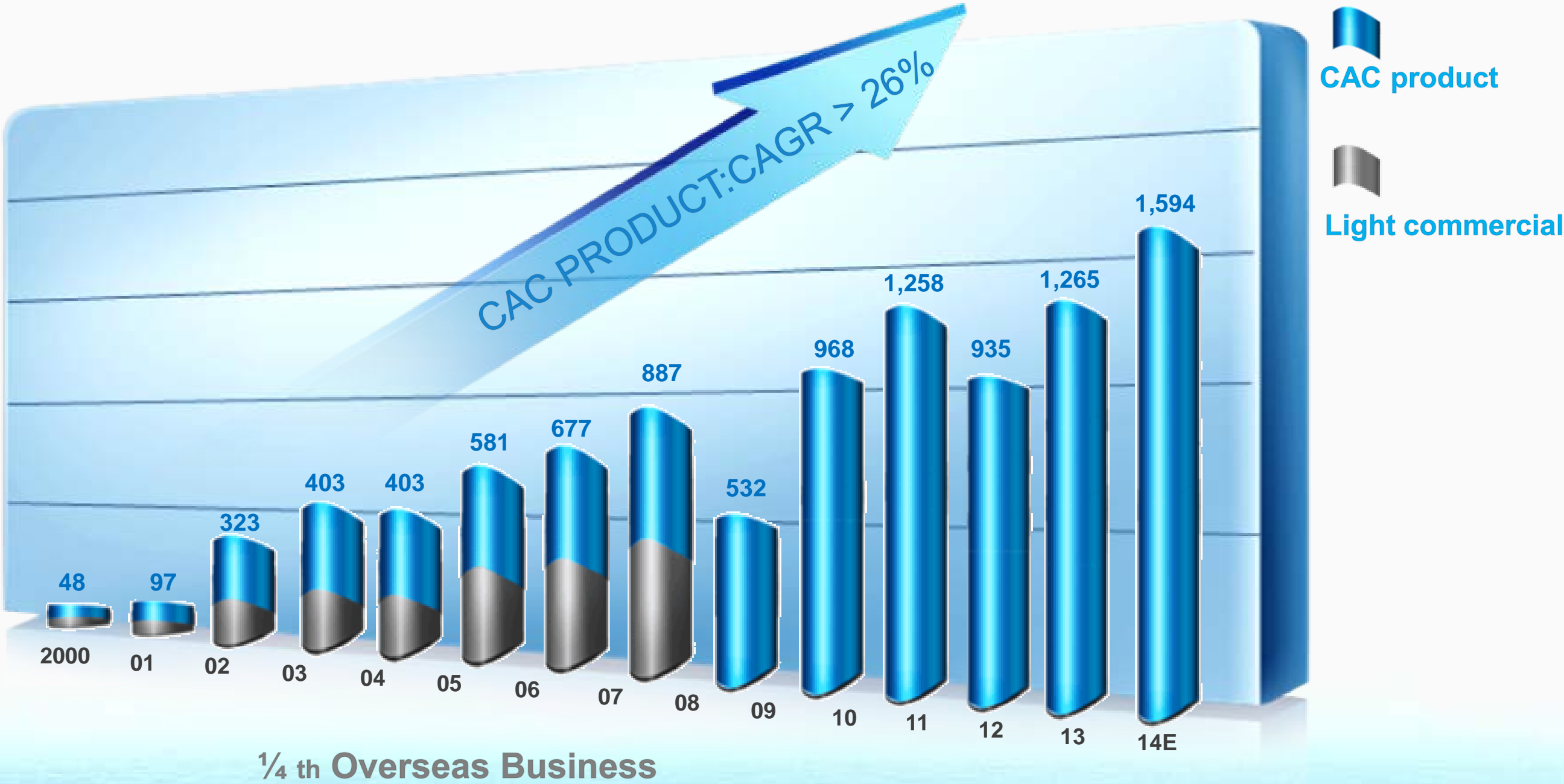


Financial Review

Midea CAC revenue's growth



Millions, USD



Company Structure



Mr. Tian Ming Li
Midea CAC
Division President



Mr. Peter Guan
Midea CAC Division
VP
(in charge of
Overseas Sales
Company)

Production Bases



Annual production 3million Units

Shunde

Hefei

Annual Chiller production over 10,000 Units

Chongqing

Total area 667,000m²

Total Area 200,000m²

Total Area 200,000m²

Products



Strong Manufacturing Capability



Introduced Manufacturing Automation System



Largest VRF workshop in Asia



AGV auto transportation



Assembly robot



Overhead power & free chains transfer



Transfer robot



Stacking robot

30 years experience in A/C Industry

R&D lab for DX system



EMC test



Safety test



Drop test



Transportation test



Fan performance test



Reliability test



Air enthalpy test



Noise test

R&D lab for Chiller system



Chiller performance test



8000kW motor test

Quality Certifications



Marketing Activities



Reference Projects



Reference Projects



City: Port Alegre, Brazil
Total capacity : 1008 HP
HVAC: V4 Plus R Series and S Series
Area capacity: 60800 People

2014 Brazil World Cup Stadium



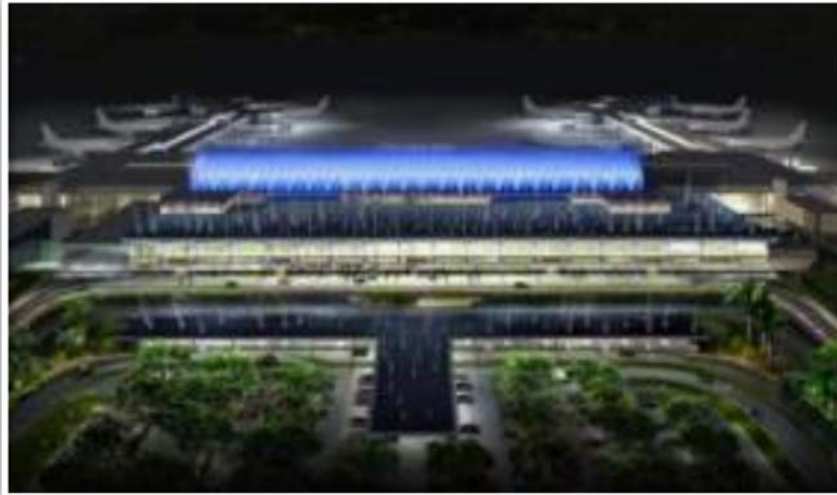
Silver level

Reference Projects

Airport

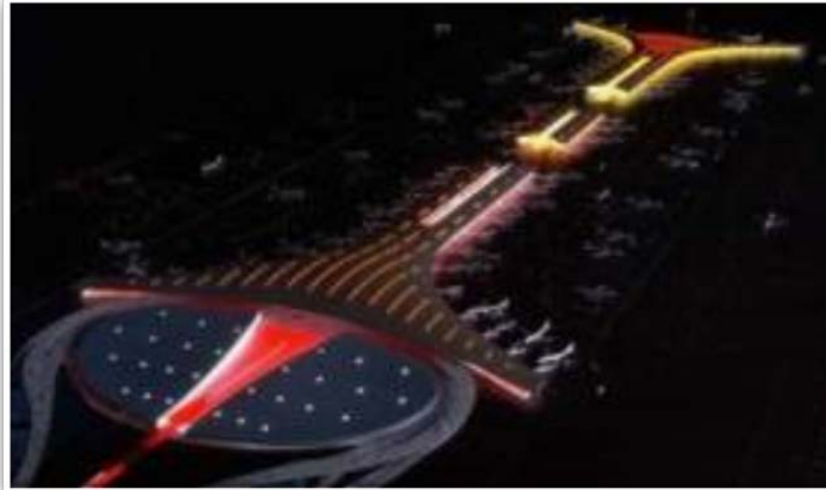


Singapore Changi Airport Terminal one



City: Singapore

Beijing Capital airport Terminal three



City: Beijing, China

Don Mueang International Airport



City: Bangkok, Thailand

Jakarta International Airport



City: Jakarta, Indonesia

Maputo International Airport



City: Maputo, Mozambique

Sir Seewoosagur Ramgoolam Airport



City: Port Louis, Mauritius

Reference Projects

Airport



Bahrain International Airport



City: Muharraq, Bahrain

Aeroporto di Milano-Malpensa



City: Milano, Italy

São Paulo–Guarulhos International Airport



City: São Paulo, Brazil

Labuan Bajo Komodo Airport



City: Komodo, Indonesia

Tunis - Carthage International Airport



City: Tunis, Tunis

Abdul-Aziz King International Airport



City: Jeddah, KSA

Reference Projects

Hotel



Hilton Barcelona Maria Cristina



City: Barcelona, Spain

Chedi Hotel



City: Muscat, Oman

Quentin Hotel



City: Berlin, Germany

Smart Suites Royal Hotel



City: Barranquilla, Columbia

Alan Xafira Deluxe Resort & Spa



City: Alanya, Turkey

Sheraton Bandara



City: Jakarta, Indonesia

Reference Projects Mall



Dalmal Mall-- in Abu Dhabi



City: Abu Dhabi, UAE

Harvey Nichols Edinburgh



City: Edinburgh, UK

Mumbai Little World Shopping Mall



City: Mumbai, India

Electro World



City: Istanbul, Turkey

IDEA Shopping Mall



City: Patras, Greece

Foro Central



City: Port Alegre, Brazil

Reference Projects

Industry



Castagna Univel Factory



City: Milan, Italy

The first wind power station in Pakistan



City: Sindh, Pakistan

Sinopec Beijing Yanshan Company



City: Beijing, China

The centrifugal chillers has served in the factory over 40 years



Reference Projects

Sports & Culture



2014 World Cup Brazil Beira Rio Stadium



City: Port Alegre, Brazil

Winter Palace



City: St. Petersburg, Russia

Camp Nou football Stadium of FC Barcelona



City: Barcelona, Spain

The 27th Southeast Asian Games Stadium



City: Nay Pyi Taw, Myanmar

2014 African Games Stadium



City: Brazzaville, Congo

2010 Asian Game Stadiums



City: Guangzhou, China

Reference Projects

Education



The University of Edinburgh



City: Edinburgh, UK

RAK College of Dental Sciences



City: RAK, U.A.E

The Olympia Schools



City: Han Noi, Vietnam

Buriram Rajabhat University



City: Buriram, Thailand

SETIF University



City: Ercan, Algeria

Faculdade de tecnologia victor



City: Sao Paulo, Brazil

Reference Projects

Office



Cheongwadae /Blue House



City: Seoul , South Korea

Aeroporto di Milano-Malpensa



City: Milano, Italy

FINNING CAT Office Building



City: Santiago, Chile

Kamco Office Building



City: Doha, Qatar

Vimpelcom Office Building



City: Yaroslavl, Russia

Midea HQ Building



City: Foshan , China

Reference Projects

Residential



Ain Al Fayda --5000 Villas housing Project



City: Abu Dhabi, U.A.E

5000 Villas, 5000 VRF systems
Total capacity : 80,000 HP

The Royale Springhill Residences



City: Jakarta, Indonesia

Royal City



City: Hanoi, Vietnam



Climate Solutions for Green Environments

THANK YOU!